## OREGON STEEL MILLS

P. O. Box 2760 Portland, Oregon 97208-2760 Phone (503) 286-9651

May 25, 2002

Marius Andreica Northwest Magnet, Inc. 508 North Tillamook St. Portland, OR 97227

Mr. Andreica,

This letter is to thank you for all the work you have done in the developing of the DVMGC and the NorthStar magnet controllers.

The DVMGC being the first of the NorthStar line has proved to work as well as the NorthStar for us. As you know we purchased our first DVMGC in October of 1994. Since then we have added three more of the DVMGC and two of the NorthStar controllers. These controllers were able to pay for themselves in 6 months time in maintenance costs savings alone. I was able to track the maintenance, with the help of the storeroom, of the Ohio Magnetics controllers, that we were using, at \$51,000.00 + per year. All of our DVMGC and NorthStar maintenance costs together are not over \$500.00 a year.

I would recommend your controllers to all of the company's that are using scrap-handling cranes. If there was ever a way to cut costs in their maintenance, this is it. I want to thank you again and let you know that your products are always welcome at our plant.

Sincerely,

Les Soma

Central Services

Maintenance Shop Leadman