



April 22, 2002

Marius Andreica
Northwest Magnet, Inc.
508 North Tillamook Street
Portland, OR 97227

Dear Mr. Andreica,

I would like to take a few minutes and thank your company for developing the Northstar solid state controller.

I have been in the scrap industry for more years than I care to remember. For all those years, one of the biggest problems with magnet cranes has been the maintenance and trouble shooting of magnet systems & controllers.

Three and a half years ago we ordered 3 Liebherr 954 scrap handlers with Northstar solid state controllers. We also ordered all the spare parts we could think of for the controllers. As of this writing, we have not experienced any downtime with the controllers and the parts are gathering dust in the parts room.

If all the equipment were as reliable as the Northstar controller, We would have to retrain our mechanics to be scrap buyers.

Normally letters that I write to equipment suppliers are complaints or threats never to buy their products again. It is a pleasure to finally be able to tell a supplier that the product they made lives up to their advertisements. Keep up the good work.

Sincerely,

A handwritten signature in black ink, appearing to read "Stephen M. Garber", with a long, sweeping horizontal line extending to the right.

Stephen M. Garber
Vice President & General Manager